

CAPABILITY STATEMENT



CONTACT INFORMATION



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CLICK HERE

COMPANY OVERVIEW - WWW.RB-INSTALLS.COM

At Royal Blue Installs, we offer comprehensive solutions for transit vehicle installations, repairs, and materials sourcing. With a focus on delivering end-to-end service, we manage logistics, handle installations, and troubleshoot discrepancies, always ensuring our clients receive solutions—not problems. Operating in both New York & New Jersey for local jobs, we're ready to expand our services nationwide. As a woman-owned business with a hands-on approach, we guarantee detailed, reliable work without the need for micromanagement.

CORE COMPETENCIES

Installations & Repairs: GPS, AVL, Radio Integration, APC, lighting systems, and more.

Materials Sourcing & Logistics: Handling supply chain management and timely delivery of materials for installation projects.

Troubleshooting & Maintenance: Repairing various vehicle equipment, including wheelchair motors, smart ballast, and IVNs.

Documentation & Paperwork: Ensuring all required forms and documentation are completed accurately and on time.

Specialization: Working on transit vehicle components but excluding engine and motor work.

DIFFERENTIATORS

Hands-on, Woman-Owned Leadership: 99% of work is done personally by the owner, ensuring quality and accountability.

End-to-End Service: From sourcing to installation, we manage every aspect of the project.

Detail-Oriented: Clients consistently appreciate our ability to track and manage all aspects of the job without requiring constant updates.

Expertise in Transit Vehicle Repairs & Installations: Specialized knowledge of AVL, GPS, radios, and more.

Federal SAM Registration & DBE Certifications: Empowering our ability to work on federal and state projects with reliability and efficiency.



PAST CLIENTELE

- Metro Area Transit (NJ, NY, PA)
- Motor Coach Industries (MCI)
- New Flyer (NFI)
- NYC Transit System (MTA)
- Nashville Transit System (RIPTA)
- Vancouver Transit System
- Tampa Bay (HART)
- Kansas City Transit (KCATA)
- Golden Gate Transit
- New Jersey Transit (NJT)
- Washington D.C. Metro (WMATA)
- Memphis (MATA) Transit System
- Syracuse NY (CENTRO)
- Pittsburgh Transit System (PAAC)
- Fort Collins Colorado (Transfort)

GOVERNMENT INFORMATION

UEI: P228PN184JY4

CAGE CODE: 0Q287

NAICS: 238990

CERTIFICATIONS:

- DBE (New York & New Jersey)

