

CAPABILITY STATEMENT



CONTACT INFORMATION



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COMPANY OVERVIEW

At Royal Blue Installs, we offer comprehensive solutions for transit vehicle installations, repairs, and materials sourcing. With a focus on delivering end-to-end service, we manage logistics, handle installations, and troubleshoot discrepancies, always ensuring our clients receive solutions—not problems. Based in New York and New Jersey, we support local projects while serving transit agencies, manufacturers, and contractors nationwide. As a woman-owned business with a hands-on approach, we deliver reliable, detail-oriented execution with clear communication and accountability.

CORE COMPETENCIES

Installations & Repairs: GPS, AVL, Radio Integration, APC, lighting systems, and more.

Warranty Work: Offering warranty-related services for transit vehicles.

Material Procurement & Logistics: Handling supply chain management and timely delivery of materials for installation projects.

Troubleshooting & Maintenance: Repairing wiring issues, wheelchair motors, smart ballast, and more.

Documentation & Paperwork: Ensuring all required forms and documentation are completed accurately and on time.

Specialization: Working on transit vehicle components but excluding engine and motor work.

DIFFERENTIATORS

Hands-on, Woman-Owned Leadership: Every project is personally overseen by the owner to ensure quality, accountability, and consistent communication.

End-to-End Service: From sourcing to installation, we manage every aspect of the project.

Detail-Oriented: Clients consistently appreciate our ability to track and manage all aspects of the job without requiring constant updates.

Expertise in Transit Vehicle Repairs & Installations: Specialized knowledge of AVL, GPS, radios, and more.

Certifications & Registrations: Port Authority NY/NJ UCP, DBE, NJ WBE, NJ SBE (Cat. 1 & 4), and SAM Registered.



PAST CLIENTELE

- MTA New York City Transit
- New Jersey Transit (NJT)
- Metro Area Transit (NJ, NY, PA)
- Motor Coach Industries (MCI)
- New Flyer (NFI)
- Nashville Metropolitan Transit Authority (WeGo Transit)
- Vancouver Transit System
- Tampa Bay (HART)
- Kansas City Area Transportation Authority (KCATA)
- Golden Gate Transit
- Washington Metropolitan Area Transit Authority (WMATA)
- Memphis Area Transit Authority (MATA)
- Centro (Syracuse, NY)
- Pittsburgh Regional Transit (PAAC)
- Transfort (Fort Collins, CO)

GOVERNMENT INFORMATION

UEI: P228PN184JY4

CAGE CODE: 0Q287

NAICS: 238990

CERTIFICATIONS:

- Port Authority NY/NJ UCP – DBE
- NJ WBE
- NJ SBE (Category 1 & 4)
- SAM Registered

